

"Green" Purchasing 101

Spare the Air Webinar
September 20, 2011



Logistics

Questions?

Submit questions by typing them into the Questions box in your Go2Webinar application and we will compile and answer them during Q & A at the end of the webinar.



"Green" Purchasing



Alicia Culver
Responsible Purchasing Network

Spare the Air Webinar
September 20, 2011



RPN

Nonprofit, ~200 members

- **States**
- **Local governments**
- **Federal agencies**
- **Colleges and universities**
- **School districts**
- **Businesses**
- **Non-profits**

RPN Mission

"Promote and practice responsible purchasing by identifying best practices, developing effective purchasing tools, educating the market, and using our collective purchasing power to maximize environmental stewardship, protect human health, and support local and global sustainability."

What Should We Avoid?



- **Hazardous ingredients**
- **Poor energy efficiency**
- **Wasteful (disposable, no recycled content)**
- **Unsustainable production**



Green Products are...

- Made with recycled content
- Highly energy- or water efficient
- Designed to be long lasting
- Recyclable or compostable
- Made from renewable resources
- Less toxic than conventional goods
- Manufactured locally and responsibly
- Safely managed at the end of their life



Why Buy **Green** Products?

Progress towards:

- **Reducing air and water pollution**
- **Meeting climate protection and “zero waste” goals**
- **Minimizing toxic chemical releases and exposures**
- **Creating “green” jobs**
- **Earning green building credits**
- **SAVING MONEY**



Bottle-less Cooler Systems

- **Eliminate transportation impacts from trucking bottled water**
- **Reduce monthly water costs 30-70% versus bottled water delivery**
- **Saves time lost to changing bottles, especially in larger offices**
- **Prevents employees from hurting their back while lifting heavy water bottles**



RPN has a bottled water alternatives guide & calculator

Rocket Air Blowers



- Just uses air.
- You just need one.
- \$9.95

Replace Gas Dusters



- Contains Refrigerant:
1,1-Difluoroethane =
GHG 120X > CO2
- Some brands contain HFC 134a
1,1,1,2-Tetrafluoroethane
= **GHG 1300X > CO2**
\$5-\$15/can; you need many

Best Practice Institutionalize



- **Get top level support**
- **Assess your internal resources**
- **Assemble a “Green Team”**
- **Create a process for working together**
- **Establish communication and outreach strategies**
- **Adopt EPP policy and/or guidelines**

Poll # 1

**Does your organization
have a green purchasing policy
or commitment?**



Please answer now.

Green Purchasing Policy Goals

By incorporating environmental considerations into public purchasing, the City of San Jose, CA intends to:

- **reduce impacts to human health and the environment;**
- **reduce its carbon footprint;**
- **remove unnecessary hazards from its operations;**
- **reduce costs and liabilities;**
- **fulfill its commitments under the City's Green Vision and Urban Environmental Accords;**
- **meet LEED requirements for USGBC certification; and**
- **improve the environmental quality of the region.**



Environmental Claims Increasing

- Eco-safe
- Environmentally friendly
- Earth friendly
- Earth smart
- Environmentally safe
- Environmentally preferable
- Essential non-toxic
- Practically non-toxic
- Made with non-toxic ingredients
- Degradable
- Natural
- Environmentally safe
- CFC free
- Zero primary
- Recyclable

According to the FTC:
FALSE CLAIMS



Original Source: Kirsten Ritche, Gensler

7 “Sins” of Greenwashing

Fibbing
“Non-Toxic”

No Proof
“Just trust us”

Irrelevance
“CFC-Free”

Hidden Trade-Off
Compostable
food containers
with
“Teflon” coating

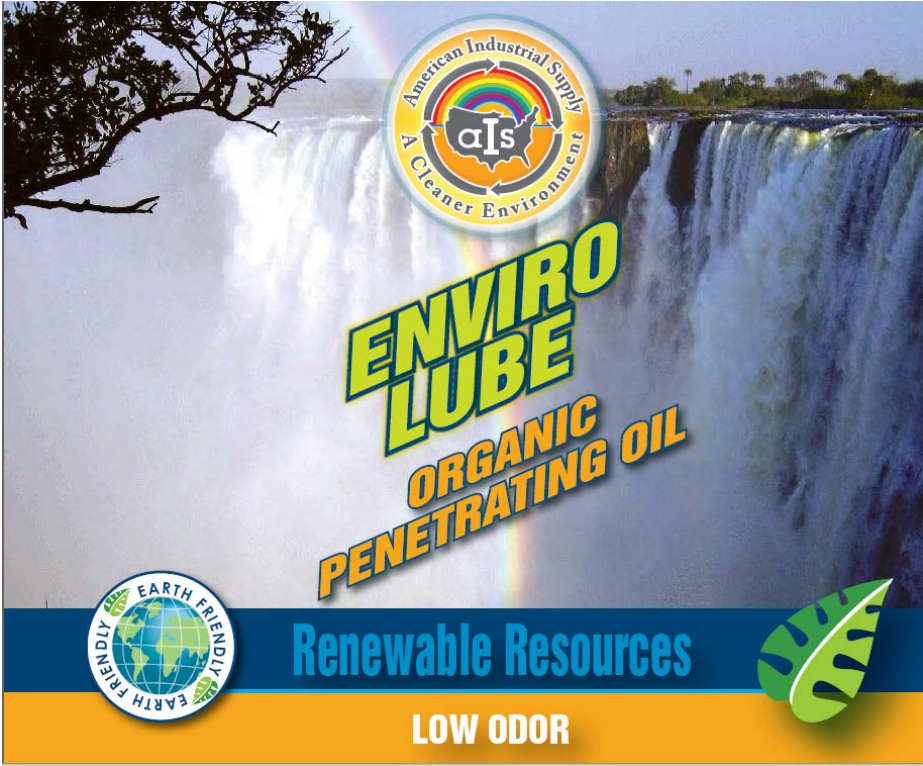
Sin of Vagueness
“100% Natural”

Lesser of Two Evils
Organic
cigarettes

Worshipping False Labels



Manufacturer-created Eco-Labels



Retailer-created Ecolabels



Best Practice

Require Claims to be Verified

“Suppliers citing environmentally preferred product claims shall provide proper certification or detailed information on environmental benefits, durability and recyclable properties.”



Environmental Claims Validated Mark

*Source: University of California Policy
on Sustainable Practices*



Green Seal



Household Products (GS-8)



Construction Materials & Equipment (GS-13, GS-31)



Paints & Coatings (GS-11, GS-43)



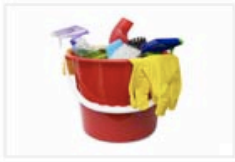
Printing & Writing Paper (GS-7, GS-10, GS-15)



Paper Towels, Napkins & Tissue Paper (GS-1, GS-9)



Food Packaging (GS-18, GS-35)



Institutional Cleaning Products (GS-34, GS-37, GS-40)



Hand Soaps & Cleaners (GS-41)



Commercial Cleaning Services (GS-42)




Hotels and Lodging Properties (GS-33)

www.greenseal.org

EcoLogo

EcoLogo[™] Program

Third-party certification of environmentally-preferable products




▶ Green Products

▶ Get Certified

▶ Our Standards

▶ In the News

▶ Partnerships



Our Standards

The EcoLogo Program: Scientifically Rigorous Standards. Meet ISO 14024 standards for eco-labelling. Open, public, transparent stakeholder standard-setting process

▶ [Click here to view our criteria...](#)



Specify Certified Products

Green Cleaners

- **Green Seal- or EcoLogo-certified products**
- **Metered dilution system**
(to reduce exposure and save money)
- **Performance test, if possible**
- **Require vendor training and service**
- **Publicize available products**



Other Multi-Attribute Certifications



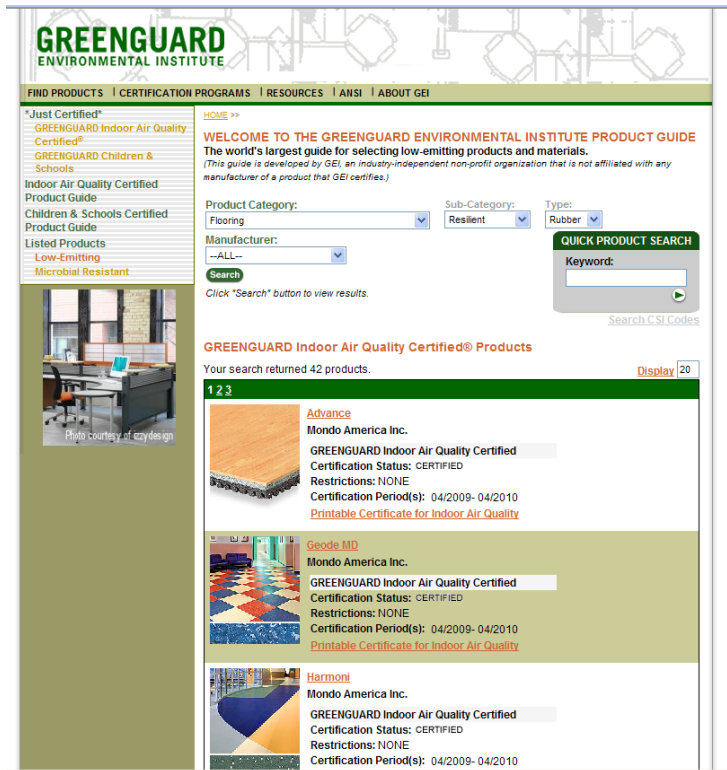
Single Attribute Certifications



GREENGUARD

Certifies products that protect indoor air quality (are low-emitting):

- Cabinetry
- Countertops
- Flooring
- Furniture
- Wood paneling
- Other types of construction materials



Product Rating Systems



- **US DOE/EPA ENERGY STAR Program**
(energy-efficient appliances, office and lighting equipment)



- **Electronic Products Environmental Assessment Tool (EPEAT)**
("green" computer equipment)



Look for the label!

- **US EPA Design for the Environment (DfE) Program** (low-toxicity cleaners)

Poll # 2

**How does your organization
buy green products most often?**

Please answer now.



Best Practice

Centralize

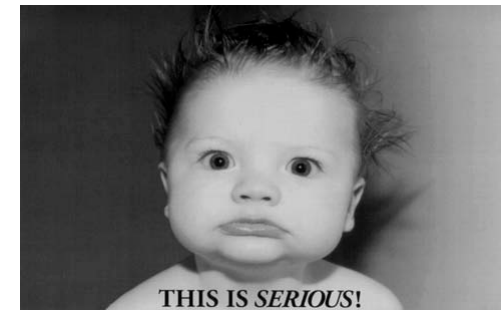
- **Lowers prices by aggregating demand**
- **Makes it easier to control/monitor purchases**
- **Simplifies education process**
- **Saves time on ordering, book-keeping**



Best Practice

Prioritize Opportunities

- **Largest potential impact (\$ or volume)**
- **Ability to meet environmental/health goals**
- **Opportunities for change (contracts re-bid)**
- **Ease of implementation (using existing specs and certifications)**
- **Likelihood to save money**
- **Potential to transform the marketplace**



Best Practice

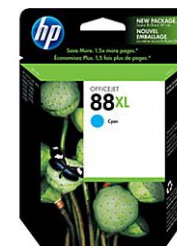
Focus on Products that Save Money



- **Lower upfront costs**
- **Conserve energy or water**
- **Reduce paper or fuel use**
- **Lower maintenance costs**
- **Reduce replacement costs**
- **Avoid disposal and cleanup costs**
- **Support the local economy**

Toner and Ink Cartridges

- **Remanufactured toner & ink cartridges cost 30-60% less per copy than “virgin” cartridges**
 - ✓ **Need strict performance standards**
 - ✓ **Can support local jobs**
- **Requiring vendors to recycle empties can reduce disposal costs (ask for rebates)**
- **High-yield (XL) toner & ink cartridges reduce replacement costs and transportation impacts**



Re-refined Motor Oil



CASE STUDIES

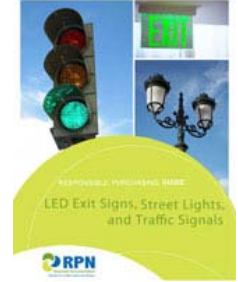
Santa Monica, CA purchases re-refined motor oil for all its fleet vehicles; costs 25% less than comparable “virgin” motor oil



City of San Jose contract offers competitive prices on wide range of re-refined lubricants

ENERGY STAR-rated LED Lamps

- **Energy-efficient**
(75% less than incandescent)
- **Long life**
(15X longer than incandescent;
≥25,000 hours rated life)
- **Mercury-free**



Qualified list: www.energystar.gov



Water Conserving Products



Running hot
water for
5 minutes

=

60 watt bulb
for **14 hours**

**Water conservation saves energy
at ~60% of cost of energy conservation**

Purchase for Zero Waste



- **Avoid single-use items**
(e.g., disposable cutlery, paper towels, food service ware)
- **Choose reusable items**
- **Buy recycled-content products**
- **Specify recyclable/compostable**





Batteries



- **Add significantly to cost and environmental impact of equipment**
- **Rechargeable batteries work well for many applications and have quick payback**



BioSpecs for Compostable Food Service Ware



- **Minimum % biobased material**
- **Commercially compostable**
- **Avoid ingredients of concern (e.g., Teflon, GMOs)**
- **10 samples must be provided for performance testing**



Best Practice

Require Vendors to Recycle

- **Saves time/money by shifting responsibility for recycling to manufacturers and distributors**
- **Stimulates infrastructure for efficient recycling**
- **Encourages manufacturers to redesign their products to be more durable, more easily recyclable, and less toxic**





e-Stewards

THE GLOBALLY RESPONSIBLE WAY
TO RECYCLE YOUR ELECTRONICS

- Home
- About us
- Find e-Stewards Recyclers
- The e-waste crisis
- Recycling resources
- e-Stewards Certification
- News + Media



e-waste in Gulyu, China is often simply burned
resulting in severe pollution of ground, water, and air.



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AIR QUALITY
MANAGEMENT
DISTRICT

Best Practice

Reduce Transportation Impacts

- **Avoid overnight shipping, whenever possible**
- **Ask vendors to offer incentives for reducing the frequency of deliveries**
- **Reduce packaging, buy concentrated products**
- **Support local manufacturers & distributors**





that was easy:

Congratulations!

Your efficient ordering has allowed The City of Santa Rosa to significantly reduce CO2, waste and water use!

Small Order Reduction: \$50 cap Environmental Impact 2009	
Three-month pilot study	
74	Orders Eliminated
193	Miles not driven
19	Gallons of fuel saved
255	Boxes not used
408	pounds (boxes)
0.2	tons (boxes)
255	Shipping labels
2	pounds of pulp
385	Packing slip pages
429	Air pillows
4	pounds of air pillows
5	Trees saved
393	pounds of waste avoided
1064	pounds eCO2 avoided
2407	gallons water saved



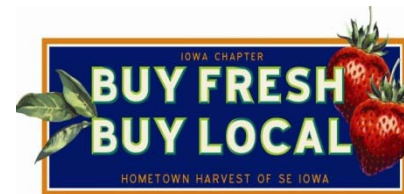
Local Food Purchasing

CASE STUDIES

Portland, OR bought 45% local produce for county jail at no extra cost



Santa Clara County set goal of 40% local produce and exceeded it within 1 year



Poll # 3

**How are your organization's service needs
(janitorial, painting, etc.) handled?**



Please answer now.

Support Green-certified Businesses



Best Practice Performance Test



- **Engage end-users early**
- **Set performance criteria**
 - ✓ **Should be no trade-off**
- **Request product samples**
- **Conduct pilot tests**
 - ✓ **Try innovative products**
- **Only approve what works**

Best Practice

Publicize Sustainable Products Offered on Your Contracts



Recycled and Environmentally Preferable Products and Services Guide

**Massachusetts
Statewide Contracts**
Operational Services Division



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Best Practice

Ask Suppliers to...

- **Clearly label products that meet YOUR environmental criteria**
- **Require “greenest” products to be listed first via online searches**
- **Substitute (or suggest) green products when conventional items ordered**
- **Periodically report “green” spend \$**

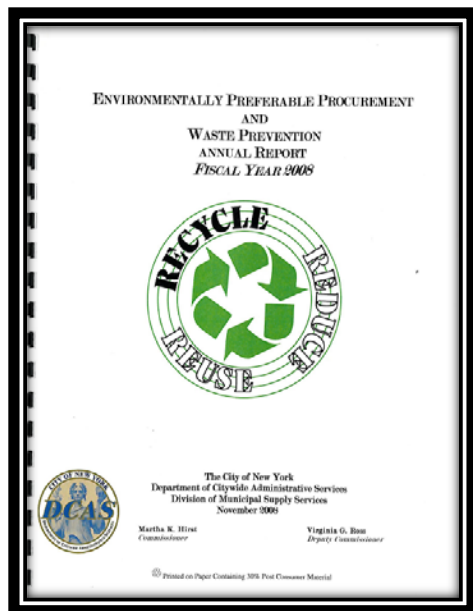


Track and Report



Meet reporting requirements Measure success!

- **Determine quantity of “sustainable” goods and services used by your facilities**
 - ✓ Identify challenges and opportunities
 - ✓ Plan for future efforts
- **Identify cost impacts**
 - ✓ Measure cost savings and increases
 - ✓ Demonstrate the financial case for a Responsible Purchasing Program



Calculate Environmental Benefits

Lifecycle Environmental Impact

The following is a break down of the environmental impact of your choices for different grades of paper.

Recalculate	Baseline Paper	100% Recycled Paper
Paper	Uncoated Freesheet (e.g. c	Uncoated Freesheet (e.g. c
Quantity per year	1000 Pounds	1000 Pounds
% Postconsumer	0	100
Wood Use	2 tons	0 tons 2 tons less
Net Energy	15 million BTU's	11 million BTU's 4 million BTU's less
Greenhouse Gases	2,941 lbs CO ₂ equiv.	1,711 lbs CO ₂ equiv. 1,230 lbs CO ₂ equiv. less
Wastewater	11,109 gallons	5,186 gallons 5,924 gallons less
Solid Waste	954 pounds	595 pounds 360 pounds less

The Baseline Paper uses 2 tons , the equivalent of about 13 trees
100% Recycled Paper would use/produce 2 tons less , the equivalent of about 13 fewer trees






EPEAT Calculator

EPEAT: Electronic Products Environmental Assessment Tool

Estimated Environmental Benefits from 2007 EPEAT Purchasing

	Reductions	Equivalents
Electricity	42.2 Billion kWh	Annual consumption of 3,723,185 US households
Primary Materials	75.5 million metric tons	Weight of 585,092,145 refrigerators
Air Emissions	174,393,139,000 kg	174,393,139 metric tons
Water Emissions	364,789,000 kg	364,789 metric tons
Greenhouse Gas Emissions	3.31 million metric tons	Removing 2,630,619 US cars from the road for a year
Toxic Materials	3220 metric tons	Weight of 1,609,545 bricks The amount of mercury in 482,381 fever thermometers
Hazardous Waste	124,000 metric tons	Weight of 61,831,455 bricks
Cost Savings	\$3,660,553,851	

	 BRONZE	 SILVER	 GOLD	Total
Desktops	5	47	69	121
Integrated Systems	0	24	0	24
Monitors	6	365	30	401
Notebooks	0	334	46	380
Totals	11	770	145	926

Environmental specifications for computers:

- 23 required and 28 optional criteria across 8 categories
 - Meet standards for ENERGY STAR (required)

www.epeat.net



Best Practice

Purchase Cooperatively

- **Don't try to do it on your own!**
- **Use specifications and contracts developed by other businesses or public agencies**
- **“Recycle” outreach materials**
 - ✓ **StopWaste.org**
 - ✓ **State-level EPP websites (e.g., CA DGS Buying Green)**



Best Practice Collaborate

Join the Bay Area Sustainable Purchasing Network

SAVE TIME by not “reinventing the wheel” by sharing research, specifications, bid solicitation documents, and vendor lists to create new “green” contracts

SAVE MONEY by aggregating demand from multiple entities



Thank You!



Alicia Culver

Responsible Purchasing Network

Alicia@responsiblepurchasing.org

510.547.5475

www.responsiblepurchasing.org



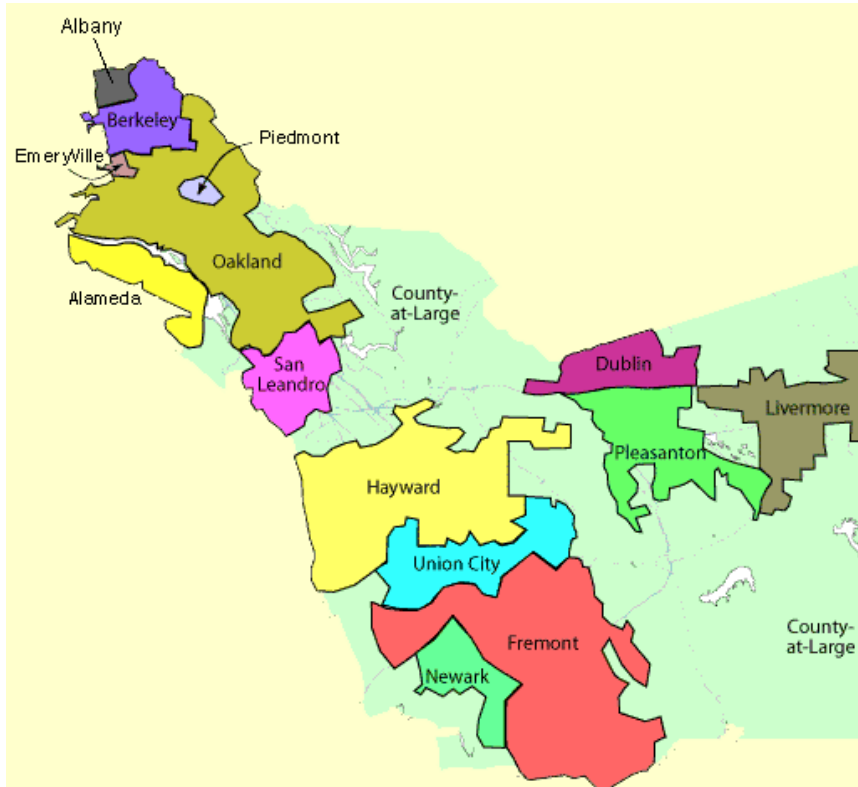
Green Purchasing at Alameda County

Karen Cook, Sustainability Project Manager
Spare the Air Webinar
September 20th, 2011



Alameda County
SUSTAINABILITY
Local Action, Global Impact.

Who We Are



Alameda County

- 9,000 employees
- 20 agencies
- Serving 1.5M residents

General Service Agency

- Runs County operations

Sustainability Program

- Greens the operations
- Influences employee actions

Where We Started

- Started with 'buy recycled' in 1990's
- Early adopter of solar
- Early adopter of hybrid electric and all electric vehicles
- 'Greened' over \$20M in goods contracts



Santa Rita Jail, Dublin
1.18 MW, Dedicated 10/2002

Where We Are Now

- Board adopted policy in April 2011
- Policy includes key principles to consider in purchasing decisions
 1. Prioritize waste reduction
 2. Buy recycled content
 3. Consider other environmental factors, e.g. energy, water, toxicity, end-of-life issues
 4. Use eco-labels

Why We Do It?

- Our Board wants good news
- We want to show leadership and drive market innovation
- We want to provide best value to our bosses, the taxpayers



Board Members with LEED Gold Award
Juvenile Justice Center, 2007

What Do We Include?

Products and services that have a green alternative which meet performance requirements at a competitive value



We began purchasing hybrid vehicles in their first model year.

How Do We Prioritize?

- High Volume Commodities
 - Office Supplies, Janitorial Supplies
- High Impact Commodities
 - Computers, Vehicles
- Be Opportunistic
 - Make quick wins when opportunity knocks
- Leverage service agreements and contracts
 - Require vendors to use green products

Office Supplies and Paper

- Include green products in core price list
- Block specific non-green items like virgin papers
- Utilize vendors green catalog
- Consolidate orders to reduce shipments



Using recycled content paper in 2010 reduced our greenhouse gas emissions equivalent to taking 31 cars off the road.*

*Estimates from [Environmental Paper Network Calculator](#)

Computers, Copiers and Other IT Equipment

- Specify third party standards
 - [Energy Star](#), [EPEAT](#)
- Deliver with energy saving features enabled
- Set default to duplex printing and copying

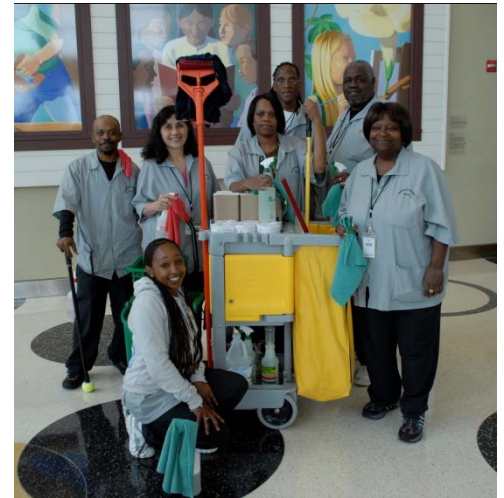


Use of EPEAT standards globally in 2009 resulted in air pollution reductions equivalent to removing 1.4M cars for a year.*

*Source: www.epeat.net

Green Cleaning

- Specify third party standard for chemicals
 - [Green Seal](#), [EcoLogo](#) or [Design for the Environment](#)
- Require training
- Microfiber cloths
- Recycled content papers
 - See US EPA's [Comprehensive Procurement Guidelines](#)



Third party certified products reduce indoor and outdoor air pollutants.

Business Travel

- Specify top 10% fuel efficiency in class
- Must justify use of SUV or truck
- Invest in alternative fuel technology
- Provide passes or reimbursement for use of public transit for business travel



Our fleet includes eight all electric messenger service vans.

New Construction or Remodels

- Lighting – specify high efficiency, long lasting, low mercury lamps
- Flooring, furniture and paint – meet LEED indoor air quality standards for low VOCs
- Specify energy and water efficient systems



Certified low-VOC emitting furniture, carpet, and paints reduce indoor and outdoor air pollutants.



Purchasing

[Bids and Specifications](#)

[For Vendors](#)

[Purchasing Policy](#)

[Resources](#)

[Success Stories in Purchasing](#)

What we buy has an impact on the world around us and our communities. Local governments, like Alameda County, purchase a large number of goods and services that they use to help them provide services to residents. Choosing less-toxic and recycled-content products can go a long way towards protecting our climate, preventing pollution, and preserving natural resources.

Alameda County makes a point of purchasing a wide range of products with environmental specifications—everything from office paper to vending machines to janitorial products. We achieve comparable cost and product performance. In fact, we make it a requirement. In our purchases, we provide opportunities for [small, local and emerging businesses](#). We also have found that sometimes the best purchase is one you don't make. Our [Property & Salvage department](#) reuses County furniture, technology, and other items.

Policies

- [Environmentally Preferable Purchasing Policy](#)
- [Other related policies](#)

Success Stories



Photo credit: Chif Fang

Low-mercury lighting and low-emitting carpet and furniture with recycled content are featured in this Juvenile Justice Center courtroom, improving air quality and reducing toxins.





Contact me at:

Karen Cook
Sustainability Project Manager
karen.cook@acgov.org
(510) 208-9754



Alameda County
SUSTAINABILITY
Local Action, Global Impact.

"Green" Purchasing Resources



Phillip Kobernick
Responsible Purchasing Network

Spare the Air Webinar
September 20, 2011



RPN Resources

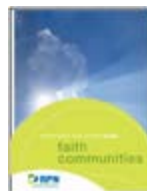
- *Responsible Purchasing Guides* for 15 product categories
- Webinars on “green” procurement issues
- Quarterly newsletter highlighting “green” purchasing activities and resources
- Sustainable purchasing policies and specifications
- *Model Responsible Purchasing Report*
- Calculators and other tools



RPN Purchasing Guides

Contents:

- Overview
- Social and Environmental Issues
- Best Practices
- Cost, Quality, and Supply
- Policies
- Specifications
- Standards
- Definitions
- Case Studies
- Calculators



Product Categories:

- Bottled Water Alternatives
- Carbon Offsets
- Cleaners
- Computers
- Copy Paper
- Fleets Vehicles
- Fluorescent Lights
- Food Services
- LEDs
- Graffiti Remover
- Green Power
- Office Machines
- Paint
- Toner Cartridges
- Tires, Wheel Weights



Because Every Purchase Matters

About • Membership • Resources • Events • News • Sustainability 101 • Purchasing Guides



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Go Green

With RPN Consulting
Services

Jobs Available

RPN Local Resources: San Francisco Bay Area

In an effort to encourage collaboration on green procurement issues and connect local purchasers, RPN has decided to create regionally based sections with a geographic focus.

While these resources are targeted for a specific area, you'll find that much of the information and material is intended to be applicable to all organizations regardless of geographic location.

This section focuses on the Cities and Counties of the San Francisco Bay Area.



Bay Area Environmentally Preferable Purchasing (EPP) Policies

City/County Name	Date
Albany	August 1, 2007
Antioch	January 23, 1990
Berkeley	November 17, 2004
Burlingame	N/A
Contra Costa County	Forthcoming (Click here for Climate Action Plan)



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RPN Fact Sheets



Responsible Purchasing Resources:
For Public Agencies and Institutions

Eco-Labels	
	Biodegradable Products Institute is an organization which certifies that plastic products with "biodegradable" claims will safely break down in a typical commercial composting facility. www.bpi.org
	Chlorine-free Products Association is a nonprofit organization that certifies chlorine-free products such as copy paper, envelopes and tissue products. www.chlorinefreeproducts.org
	EcoLogo is Canada's environmental product certification program. It has issued standards for a wide range of product categories (such as flooring, paint, electricity, cleaners, office equipment, and paper products) which are sold in the United States. www.ecologo.org/en/
	Electronic Products Environmental Assessment Tool (EPEAT) is an independent program that certifies "green" electronic equipment such as computers, monitors and laptops. www.epeat.net
	ENERGY STAR is a joint program of the US Department of Energy and US Environmental Protection Agency that allows its label to be used on energy-efficient products (such as light fixtures, CFLs, appliances and office equipment). www.energystar.gov
	E-Stewards is a program that certifies recyclers of electronic equipment that adhere to the high standards of environmental responsibility and worker protection. The e-Stewards Standard for Responsible Recycling of Electronic Equipment can be found at http://e-stewards.org/certificationoverview
	Forest Stewardship Council certifies lumber and other building products made with sustainably sourced wood or that reduce wood consumption. www.fscus.org



Responsible Purchasing Network 1201 Martin Luther King Jr. Way Oakland, CA 94612 1.866.RPN.1330 www.rpn.org

10 Steps to Starting a Sustainable Purchasing

- 1. Assemble a Sustainable Purchasing Team**
 - Identify key players and other resources
 - Assign responsibilities
 - Get input early from end-users and other stakeholders
 - Get support from the top
- 2. Establish a process for working together**
 - Create goals, a timeline and a meeting schedule
- 3. Define the scope of the sustainable procurement initiative(s)**
 - Target environmental problems to solve under the program
 - Review existing policy drivers and practices
 - Adopt or revise your Sustainable Procurement Policy, if needed
- 4. Prioritize contracts to change**
 - Look for products with greatest impact
 - Identify low-hanging fruit (including products for which there are existing specifications or cooperative purchasing opportunities)
 - Determine contract re-bid schedule
- 5. Research environmentally preferable alternatives**
 - Evaluate availability, price, environmental attributes and performance of potential products
 - Conduct pilot tests with end-users, if desirable or necessary
 - Develop a strategy for incorporating environmental considerations into your business



EPPNet



- Availability of product specifications
- Vendors of particular products
- Pricing information
- Strategies to achieve recycled product procurement goals and federal procurement policies
- Not available for private vendors

● State Information
● Projects
● Topic Areas
● Policy Positions
● Tools
● Membership

EPPnet


SUBSCRIBE TO NERC's ENVIRONMENTALLY PREFERABLE PRODUCTS PROCUREMENT LISTSERV (EPPnet)

The EPPnet listserv was established by the Northeast Recycling Council, Inc. (NERC) in 1998. EPPnet links federal, state, and local environmental officials; and private procurement specialists charged with purchasing green products and services and developing policies for the procurement of these products. EPPnet is intended to provide subscribers with quick access to information, such as: availability of

nerc.org/eppnet



SF Approved



SF Approved List

Products that meet San Francisco's Health and Environmental Requirements

[Home](#) [What You Should Do](#) [About](#) [Products & Services](#) [FAQ](#) [News](#) [Contact](#)


Search Products

Hit Enter to Search

[Advanced Search](#)

Join our email list

- Get emails or vote for safer products.
- Find out if you won prizes for buying less or buying green from SFApproved.org for your Dept.



Choosing the right product is easy when you have the City's help. In keeping with San Francisco's commitment to the Precautionary Principle, the Board of Supervisors passed legislation in 2005 requiring City staff to buy from an approved list of environmentally preferable, or "green," products. San Francisco Department of Environment created the SF Approved List to show

Latest News

- Depts. With the Highest Buy Green Scores

Latest Products

1. LED for Traffic &...
Category: LEDs
Created: May 23, 2011
2. Various LEDs that meet...
Category: LEDs
Created: Apr 1, 2011
3. Various products...
Category: Adhesives & Caulks

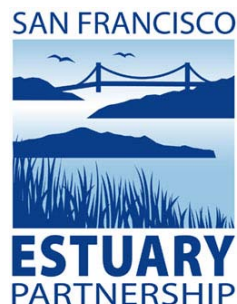
sfapproved.org



Upcoming ABAG EPP Workshop



SUSTAINABLE PURCHASING PRODUCTS AND PRACTICES THAT SAVE TIME & MONEY



November 3, 2011
8:45 a.m. -- 3:00 p.m.
Nile Hall
1233 Preservation Park Way
Oakland, CA

<http://www.abag.ca.gov/abag/events/epp/>



Next Spare the Air Green Purchasing Webinar



Green Cleaners



Early December



RPN Membership Discount

RPN is happy to provide a 10% discount on our membership dues to all attendees of today's presentation!

If you are interested in becoming a member please email us at:
Info@responsiblepurchasing.org



Poll # 4

If we were to offer another webinar regarding green purchasing, which topics would you most like covered?



Please answer now.

Survey

Attendees who take the survey will be entered into a raffle to receive a complimentary RPN membership or in-person green purchasing audit



Thank You!



Phillip Kobernick

Responsible Purchasing Network

Phillip@greenpurchasing.org

510.547.5475

www.responsiblepurchasing.org

Q & A

Questions?

Submit questions by typing them into the Questions box in your Go2Webinar application and we will compile and answer them during Q & A at the end of the webinar.