

Successful Sustainable Purchasing Strategies

Regional Renewable Energy
Procurement and Green
Purchasing Programs

Caroline Judy



Alameda County

SUSTAINABILITY

Local Action, Global Impact.

Green Purchasing Program

What We Do

- Promote use of green products with employees
- Green our county-wide contracts
 - Like janitorial supplies, office paper, print services
- Support external green purchasing efforts
 - Posting information at www.acsustain.org
 - Participating in standards development projects

Green Purchasing Policy

APPROVED

1. Prioritize waste reduction
 - Use less and reuse
2. Specify recycled content
 - Create markets, conserve resources, meet mandates
3. Consider other environmental factors
 - Lifecycle impacts, durability, water, energy, toxics
4. Use eco-labels
 - Leverage 3rd parties to ensure products are truly green

Leverage Our Work

acsustain.org



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Bids and Specifications

Bid Excerpts

Construction Specifications

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Bid Excerpts

In these documents, we've compiled the most relevant information from our bids in one place so you can see how we handled the environmental specifications. We provide a little background on the bid, the bid details, and an excerpt of the environmental specifications. And for most of these bids, we've also included our contract pricing so local agencies can evaluate the potential value of piggybacking on our contract. To request more information, or for a copy of the full bid, contract or award summary, call the [Alameda County General Services Agency Purchasing Department](#) at (510) 208-9623.

Bid Excerpts

- [Inmate Commissary and Vending Machine Services bid excerpt](#) (PDF - 286kb) *
- [Janitorial Cleaning Products bid excerpt](#) (PDF - 435kb) *
- [Janitorial Paper Products bid excerpt](#) (PDF - 316kb) *
- [Juvenile Justice Center Furniture bid excerpt](#) (PDF - 293kb) *
- [Level 3 Diesel Particulate Filters bid excerpt](#) (PDF - 287kb) *
- [Office Paper bid excerpt](#) (PDF - 377kb) *
- [Office Supplies bid excerpt](#) (PDF - 335kb) *
- [Printing Services bid excerpt](#) (PDF - 313kb) *
- [Tree Trimming and Removal Services bid excerpt](#) (PDF - 282kb) *

Document

- [Tips for Piggybacking on Alameda County Contracts](#) (PDF - 297kb) *



Our bid excerpts provide you with the most pertinent information about the bids we've greened to make it easier for you to find

Regional Renewable Procurement - overview

- SV-REP initiative launched by Joint Venture's Public Sector Climate Task Force
 - Silicon Valley cities, counties, and other public agencies
 - Developing effective, collaborative, solutions for the reduction of greenhouse gas emissions from public agency operations

in partnership with the County of Santa Clara, CA



SV-REP Project – overview

- Complex procurement effort for **70 sites**
- Collaboration of **9 public agencies**
- Multiple Site Types:
 - Carports
 - Rooftops
 - Ground mounted
- 14.4MW of combined solar PV
- Includes community centers, city halls, fire and police stations, office buildings, libraries, clinics, and other publicly-owned facilities.

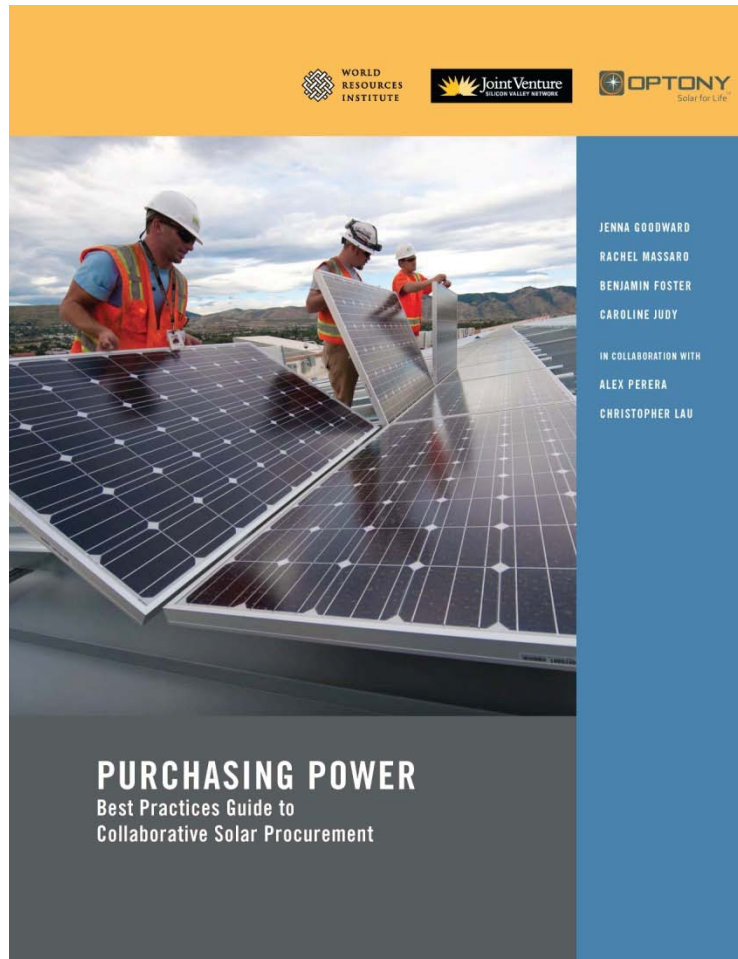


Largest multi-agency project to date

SV-REP Results

- Reduced greenhouse gas emissions from local government operations
- Reliable cost of electricity over 20 year term, escalation rates 2%-4.5%
- Volume and competitive pricing yielded **10-14% cost reductions**
- Participants saved **75-90% in upfront costs**
- Electricity consumption completely offset for 25% of sites
- Projected to generate \$70M+ in local economic activity and 300+ jobs
- Over \$30M in Federal tax benefits captured via PPA (ITC + Depreciation)
- Demonstrated leadership with large number of installations
- Capture long-term REC benefits with future potential for resale

Best Practices Guide



Available for download at:
www.jointventure.org/purchasingpower

Regional Renewable Expanded Bay Area Effort

- Joint Venture, [Alameda County](#) & the Contra Costa Economic Partnership
- Launched in September 2011
- 4-County Effort
- Proposed Lead Agency = [Alameda County](#)
- Expected to be 2-3 times larger than the SV-REP



Alameda County Sustainable Procurement

Regional Renewable Procurement additional Information available at:

www.jointventure.org/renewableenergyprocurement

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