

Admin Minnesota

Materials Management Division

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For TTY/TDD communication, contact us through the Minnesota Relay Service at 1.800.627.3529.

CONTRACT RELEASE: C-252(5)

DATE: FEBRUARY 20, 2004

PRODUCT/SERVICE: CLEANING SUPPLIES AND FLOOR CARE PRODUCTS

CONTRACT PERIOD: OCTOBER 15, 2003, THROUGH JUNE 30, 2005

EXTENSION OPTIONS: UP TO 36 MONTHS

ACQUISITION MANAGEMENT SPECIALIST: JOAN BREISLER

PHONE: 651.296.9071 **E-MAIL:** joan.breisler@state.mn.us **WEB SITE:** www.mmd.admin.state.mn.us

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
VARIOUS	VARIOUS	VARIOUS	VARIOUS

CONTRACT USERS. This Contract is available to State agencies and to members of the State's Cooperative Purchasing Venture (CPV) program at the same prices, terms, and conditions.

STATE AGENCY CONTRACT USE. This Contract does not prohibit State agencies from using their delegated local purchasing authority to procure similar products and services from other vendors.

AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

SPECIAL TERMS AND CONDITIONS

SCOPE. The purpose of this Contract is to provide State agencies and Cooperative Purchasing Venture (CPV) members cleaning products and floor care products which, through meeting specific standards, represent a lesser impact to public health and the environment than competing products, and which perform at or beyond the standards established by the State of Minnesota. Products included in this Contract are: general purpose cleaners, bathroom cleaners, glass cleaners, disinfectants/sanitizers and floor care products. **This Contract excludes: hand soaps, carpet cleaners, or other products currently found on other State Contracts.**

PRICES. Prices are firm through the first year. After that period, prices may increase once a year. Price increases are not effective until they are approved by the AMS.

NOTE: At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

MAPS KLINS:

ENVIRONMENTAL: Various

LINE 00001: 790-06 Cleaning Supplies
LINE 00002: 023-22 Tax
LINE 00003: 010-02 Freight

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
BRULIN & COMPANY, INC. 2920 Dr. Andrew J. Brown Avenue P.O. Box 270 Indianapolis, IN 46206	431792	NET 30	7-10 DAYS

VENDOR NO.: 111388010 00 **CONTACT:** Mark Siefken **PHONE:** 651.501.8907
TOLL FREE: 800.776.7149 **FAX:** 317.925.4596

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
CHEMICAL SPECIALITIES MFG. dba CHEMSPEC 901 North Newkirk Street Baltimore, MD 21205	431793	NET 30	3 DAYS

VENDOR NO.: 200466794 00 **CONTACT:** Fran Elliott **PHONE:** 410.675.4800
TOLL FREE: 800.638.7370 **FAX:** 800.638.6188

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
DALCO ENTERPRISE, INC. 300 5 th Avenue NW New Brighton, MN 55112	431794	NET 30	1-7 DAYS

VENDOR NO.: 144185001 03 **CONTACT:** Lonna Quinehan **PHONE:** 651.604.2966
TOLL FREE: 800.950.1975 **FAX:** 651.604.2961

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
ECOLAB, INC. 370 Wabasha Street St. Paul, MN 55102	431795	NET 30	2-5 DAYS

VENDOR NO.: 002705000 00 **CONTACT:** Customer Service **PHONE:** 800.332.6522
FAX: 651.293.2682

DISTRIBUTORS:

BRISSMAN KENNEDY 296 East Pennsylvania Avenue St. Paul, MN 55101	CONTACT: Dione Johnson TOLL FREE: 800.327.3528	PHONE: 651.646.7933 FAX: 651.645.6395
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VENDOR NO: 200269086 00

UNISOURCE 9001 Wyoming Avenue North Brooklyn Park, MN 555445	CONTACT: Steve Elert	PHONE: 763.488.7200 FAX: 763.488.7211
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VENDOR NO: 068091006 00

Contract Release C-252(5)

LYSTADS
810 South 48th Street
Grand Fords, ND 58201

CONTACT: Paul Niffenegger

PHONE: 800.289.7837
FAX: 701.772.6736

VENDOR NO: 002705000 04

HEARTLAND PAPER COMPANY
808 West Cherokee
Sioux Falls, SD 57104

CONTACT: Dwight Dexter

PHONE: 800.843.7922
FAX: 605.332.8378

VENDOR NO: 200074668 00

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

3M COMPANY
Commercial Care Division
3M Center - Bldg. 223-2N-21
St. Paul, MN 55144

431796

NET 30

5 DAYS

DISTRIBUTORS:

BRISSMAN KENNEDY
296 East Pennsylvania Avenue
St. Paul, MN 55101

CONTACT: Dione Johnson
TOLL FREE: 800.327.3528

PHONE: 651.646.7933
FAX: 651.645.6395

VENDOR NO: 200269086 00

DALCO ENTERPRISES, INC.
300 5th Avenue West
New Brighton, MN 55112

CONTACT: Mark Miller
TOLL FREE: 800.950.1975

PHONE: 651.604.2966
FAX: 651.604.2961

VENDOR NO: 144185001 03

HEARTLAND PAPER COMPANY
808 West Cherokee Street
Sioux Falls, SD 57104

CONTACT: Dwight Dexter
TOLL FREE: 800.843.7922

PHONE: 605.336.1190
FAX: 605.338.9202

VENDOR NO: 200074668 00

STEIN'S
3001 17th Street South
Moorhead, MN 56560

CONTACT: Bob Remark

PHONE: 218.233.2727
FAX: 218.233.7586

VENDOR NO: 033871001 00

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

NATURALLY YOURS
1926 South Glenstone Avenue
#406
Springfield, MO 65804

431797

NET 30

3-5 DAYS

VENDOR NO.: 200164619 00

CONTACT: Shelly Gervais

PHONE: 417.889.3995
FAX: 417.864.2836

DEFINITIONS

Bathroom Cleaners. Products used to clean hard surfaces in a bathroom such as counters, walls, floors, fixtures, basins, tubs, and tile. It includes products that are required to be registered under the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA), such as disinfectants and sanitizers, but does not include products specifically intended to clean toilet bowls.

Disinfectant. Agents used to destroy or irreversibly inactivate infectious fungi, viruses, and bacteria, but not necessarily their spores. Disinfectants are the most important weapons for maintenance professionals for fighting germs.

Dispensing-System Concentrate. Products that are designed to be used in dispensing systems that cannot be practically accessed by users.

EDTA. This stands for ethylene diaminetetraacetic acid or ethylene dinitrilotetraacetic acids or any of its salts.

General-Purpose Cleaners. This category includes products used for routine cleaning of hard surfaces including impervious flooring such as concrete or tile. It does not include cleaners intended primarily for the removal of rust, mineral deposits, or odors. It does not include products intended primarily to strip, polish, or wax floors, and it does not include cleaners intended primarily for cleaning toilet bowls, dishes, laundry, glass, carpets, upholstery, wood, or polished surfaces. This category does not include any products required to be registered under FIFRA, such as those making claims as sterilizers, disinfectants, or sanitizers.

Glass Cleaners. This category includes products used to clean windows, glass, and polished surfaces. This category does not include any products required to be registered under FIFRA, such as those making claims as sterilizers, disinfectants, or sanitizers.

Ingredient. Any constituent of a product that is intentionally added or known to be a contaminant that comprises at least 0.01% by weight of the product.

Ozone-Depleting Compounds. Any compound with an ozone-depletion potential greater than 0.01 (CFC 11 = 1).

Product As Used. This is the most concentrated form of the product that the manufacturer recommends for a product's intended use. For example, if a manufacturer recommends a product be diluted 1:64 or 2:64 for use as a general-purpose cleaner, the product shall meet the environmental and performance requirements at a dilution of 2:64.

Primary Packaging. This packaging is the material physically containing and coming into contact with the product, not including the cap or lid of a bottle.

Recyclable Package. This package can be diverted from the waste stream through available processes and programs, and can be collected, processed, and returned in use in the form of raw materials or products.

Sanitizers. Agents used to reduce, but not necessarily eliminate, microorganisms to levels considered safe by public health codes or regulations. Sanitizers are considered low-level antimicrobial agents.

Undiluted Product. This is the most concentrated form of the product produced by the manufacturer for transport outside its facility.

PRODUCT FORMULATION: HEALTH AND ENVIRONMENTAL SPECIFICATIONS

The following specifications are mandatory and have been met by the Contract Vendor(s): 1) Toxicity; 2) Carcinogens and Reproductive Toxins; 3) Skin and Eye Irritation; 4) Phosphates; and 5) Aquatic Biodegradability.

1. **Toxicity. (Mandatory)** The undiluted product must not be toxic to humans. Dispensing system concentrates must be tested as used. A product is considered toxic if any of the following criteria apply:

Oral lethal dose 50 (LD₅₀) ≤ 2000 mg/kg
Inhalation lethal concentration (LD₅₀) ≤ 20 mg/L*

*If the vapor phase concentration of the product at room temperature is less than 20 mg/L, it should be tested at its saturation concentration. If it is not toxic at this concentration, it passes the inhalation criteria.

Toxicity shall be measured on the product as a whole. Alternatively, a mixture need not be tested if existing toxicity information demonstrates that each of the ingredients complies. Ingredients that are nonvolatile do not require inhalation toxicity testing, and ingredients that are not readily absorbed through the skin do not require dermal toxicity testing (Green Seal Standard - Appendix A). It is assumed that the toxicity of the individual components compounds are weighted and summed and that there are not synergistic effects (Green Seal Standard - Appendix A).

The toxicity testing procedures should meet the requirements put forth by the Organization for Economic Cooperation and Development (OECD) Guidelines for Testing of Chemicals. These protocols include Acute Oral Toxicity Test (TG 401), Acute Inhalation Toxicity Test (TG 403), and Acute Dermal Toxicity Test (TG 402).

2. **Carcinogens and Reproductive Toxins. (Mandatory)** The undiluted products must not contain any ingredients that are carcinogens or that are known to cause reproductive toxicity, as defined by the following agencies:

Carcinogens: International Agency for Research on Cancer (IARC), National Toxicology Program (NTP), US Environmental Protection Agency, or the Occupational Health and Safety Administration (OSHA).

Reproductive Toxicity: Those chemicals listed by the State of California under the Safe Drinking Water and Toxic Enforcement Act of 1986 (CA Code of Regulations, Title 22, Division 2, Subdiv. 1, Chapter 3, Sect. 1200, *et seq.*)

Naturally occurring elements and chlorinated organics, which may be present as a result of chlorination of the water supply, are not considered ingredients if the concentrations are below the applicable maximum contaminant levels in the National Primary Drinking Water Standards found in 40 Code of Federal Regulations (CFR) Part 141.

3. **Skin and Eye Irritation. (Mandatory)** The undiluted product must not be corrosive to the skin or eyes. Dispensing-system concentrates must be tested as used. The undiluted cleaning product must not be corrosive to the skin, as tested using the Human Skin Construct systems (Liebsch et al. 2000; Fentum et al. 1998).

The undiluted cleaning product must also not be corrosive to the eye as tested using the bovine opacity and permeability test (BCOP) (Sina et al. 1995) after a 10-minute exposure. The State will also accept the results of other peer-viewed or standard in vitro or in vitro methods demonstrating that the product mixture is not corrosive.

4. **Skin Sensitization.** It is desirable that the undiluted product not be a skin sensitizer as tested by the OECD Guidelines for testing chemicals, Section 406. Dispensing system concentrates must be tested as used. The State shall also accept the results of other standard test methods, such as those described in Buehler (1994) or Magnusson and Kligman (1969), as proof that the product or its ingredients are not skin sensitizers.
5. **Combustibility.** It is desirable that the undiluted product not be combustible. The product or 99% of it by volume of the product ingredients must have a flashpoint above 150 degrees F, as tested using either the Cleveland Open Cup Tester (ASTM D92-97) or a closed cup method International Standards Organization (ISO) 13736 or ISO 2719. Alternatively the product must not sustain a flame when tested using ASTM D 4206.
6. **Photochemical Smog, Tropospheric Ozone Production, and Indoor Air Quality.** It is desirable that the product as used should not contain substances that contribute significantly to the production of photochemical smog, tropospheric ozone and poor indoor air quality. The volatile organic compound (VOC) of the product as used shall be determined by the CA Air Resources Board Method 310 and must not exceed the following:

1% by weight for general purpose, bathroom cleaners, disinfectants, floor care products,
cleaner/degreaser
3% by weight for glass cleaners

7. **Aquatic Toxicity.** It is desirable that the product as used must be non-toxic to aquatic life. A compound is considered not toxic to aquatic life if it meets one or more of the following criteria:

Acute LC50 for algae, daphnia, or fish \geq 100 mg/L

8. **Eutrophication (Nutrient Loading). (Mandatory)** It is mandatory that the product as used not contain more than 0.5% by weight of total phosphorus.
9. **Aquatic Biodegradability. (Mandatory)** It is mandatory that each of the organic ingredients exhibit ready biodegradability in accordance with the OECD definition except for a FIFRA-registered ingredient in bathroom cleaner. However, all other ingredients in a FIFRA-registered bathroom cleaner must comply. Biodegradability will be measured by one of the following methods: ISO 9439 carbon dioxide evolution test, ISO 10708 (two-phase close bottle test), ISO 10707 (close bottle test), ISO 7827 (dissolved organic carbon removal). Specifically within a 28-day test, the ingredient shall meet one of the following criteria within 10 days of the time when the biodegradation first reaches 10%:

Removal of dissolved organic carbon (DOC) = >70%
Biological oxygen demand (BOD) = > 60%
% of BOD theoretical oxygen demand (ThOD) = > 60%
% CO2 evolution of theoretical = > 60%
10. **Concentrates.** It is desirable that the product be a concentrate, except for FIFRA-registered bathroom cleaners.
11. **Fragrances.** It is desirable that manufacturers identify any fragrances on their MSDS. Any ingredient added to a product as a fragrance will preferably follow the Code of Practice of the International Fragrance Association.
12. **Ingredients of Concern.** The product will preferably not contain the following ingredients:
 1. Alkylphenol ethoxylates
 2. Phthalates
 3. Heavy metals including arsenic, lead, cadmium, cobalt, chromium, mercury, nickel, zinc or selenium
 4. Ozone depleting compounds

Disinfectants/Sanitizers

Products must meet the Health and Environmental Specifications/Desirables except for the active ingredients with respect to biodegradability.

- Products must exhibit a VOC limit of less than 1%.
- Products must be registered by the US Environmental Protection Agency.

Floor Care Products (3 Applications)

A) Floor Finishes

Mandatory - The products must be free of zinc and other heavy metals.

It is desirable that the products:

- not contain phthalates
- not contain glycol ethers or ammonia

B) Floor Strippers

Mandatory - The products must be free of zinc and other heavy metals.

It is desirable that the products (in concentrate form):

- have a pH between 2.5 and 12
- exhibit a VOC limit of less than 1%
- not contain glycol ethers or ammonia

C) Maintenance Products

Mandatory - The products must be free of zinc and other heavy metals.

It is desirable that the products:

- not contain phthalates
- exhibit a VOC limit of less than 1%
- not contain glycol ethers or ammonia

1. Training

The Contract Vendor(s) product manufacturer, their distributor or a third party, must offer training, or training materials, in the proper use of the product. These must include step-by-step instructions for the proper dilution, use, and disposal; and the proper use of dispensing equipment, if applicable. See Pages 12-13 regarding training information.

2. Packaging

It is desirable that a Contract Vendor's primary and/or secondary packaging be made with a percentage of post-consumer recycled material.

3. Labeling

The manufacturer's label must state clearly and prominently that dilution with water from the cold tap is recommended and shall state the recommended level of dilution. The manufacturer shall also include detailed instructions for proper use and disposal and for the use of personal protective equipment.

It is desirable that:

- products have color-coded labels in lieu of dyes and be made with a percentage of post-consumer recycled content
- manufacturers have product-labeling systems to assist non-English speaking or illiterate personnel.

4. Dispensing Equipment

Contract Vendor's are to provide an option for dispensing equipment that reduces worker exposure to chemicals and promote the appropriate use of the cleaners. Contact the Contract Vendor directly for specific information regarding dispensing equipment.

5. Dilution Ratio

Each product as used when diluted with water from the cold tap at no more than 50 degrees F, must clean common soils and surfaces in its category effectively, as measured by a standard test method.

- Category 1 - General-purpose cleaners. The product must remove at least 80% of the particulate soiled in the American Society for Testing and Materials (ASTM) D4488-95, A5.
- Category 2 - Bathroom cleaners. The product must remove at least 75% of the soil in ASTM D5343 as measured by ASTM D54343.
- Category 3 - Glass cleaners. The product must achieve at least a rating of three in each of the following Chemical Specialties Manufacturers Association (CSMA) DCC 09 categories; soil removal, smearing, and streaking.

General Purpose Cleaners

Vendor	Description	Price	Unit	Code
Brulin	Terra Green All Purpose Cleaner	\$ 36.50	5 gallon	1-6, 8-12
		\$324.50	55 gallon	
		\$ 29.84	Case/4 gal	
Brulin	Terra Green Cleaner/Degreaser	\$ 28.30	5 gallon	All
		\$ 234.16	55 gallon	
		\$ 23.28	Case/4 gal	
ChemSpec	ECOgent Light Duty, Heavy Duty or General Purpose	\$ 64.00	Case/4 gal	All
Dalco (Johnson Diversey)	Stride HC Citrus or Floral	\$ 25.68	5 gallon	All
		\$ 22.26	Case/4 gal	
		\$ 58.95	Case/6-32 oz.	
		\$ 119.87	Case/4-64 oz.	
		\$ 141.29	Case/2-2.5 liter	
Dalco (Spartan)	Green Solutions All Purpose Cleaner	\$ 39.79	5 gallon	All
		\$ 118.07	15 gallon	
		\$ 227.06	30 gallon	
		\$ 380.60	55 gallon	
		\$ 32.87	Case/4 gal	
		\$1879.21	Tote/275 gal	
\$2226.51	Tote/330 gal			
Dalco (Rochester Midland)	Envirocare Low Foam AP Cleaner	\$ 356.39	55 gallon	All
		\$ 33.15	Case/4 gal	
		\$ 40.49	Case/2-2.5 gal	
		\$ 134.59	Case/4-1/2 gal	
		\$ 92.17	Case/144-1 oz.	
		\$ 43.10	Case/36-4 oz.	
Dalco (Rochester Midland)	Envirocare Tough Job Cleaner	\$ 59.14	Case/4 gal	All
		\$ 71.69	Case/2-2.5 gal	
		\$ 229.21	Case/4-1/2 gal	
		\$ 91.54	Case/144-1 oz.	
Ecolab	Quik-Fill 510E - #62388001 General Purpose Cleaner	\$ 64.68	2.5 gallon cont.	All
		\$ 48.10	Case/12 quarts	
		\$ 44.70	Case/36-4 oz.	
3M	TNF8L General Purpose Cleaner	\$ 20.99	2 liter	All
3M	TNF2L Multi Surface Cleaner	\$ 25.92	2 liter	1-5, 7-12
3M	TNF3H Neutral Cleaner	\$ 26.91	2 liter	All
Naturally Yours	NY2 All Purpose Cleaner or NY3 Cleaner/Degreaser	\$ 6.00	quart	All
		\$ 15.00	gallon	
		\$ 65.00	5 gallon	
		\$ 512.00	55 gallon	
Naturally Yours	NY53 Heavy Duty Cleaner	\$ 5.00	quart	All
		\$ 15.00	gallon	
		\$ 61.00	5 gallon	
		\$ 472.00	55 gallon	

Vendor	Description	Price	Unit	Code
General Purpose Cleaners - continued				
Naturally Yours	NY16 Enz-Away Cleaner	\$ 6.00	quart	All
		\$ 15.00	gallon	
		\$ 65.00	5 gallon	
		\$ 512.00	55 gallon	
Glass Cleaners				
ChemSpec	ECOgent Glass Cleaner	\$ 64.00	Case/4 gal	All
Dalco (Rochester Midland)	Envirocare Glass Cleaner	\$ 21.84	Case/4 gal	All
		\$ 141.55	Case/4-1/2 gal	
		\$ 89.16	Case/144-1 oz.	
		\$ 26.31	Case/2-2.5 gal	
Ecolab	Quik-Fill 520E - #62388015 Glass Cleaner	\$ 102.08	2.5 gallon cont.	All
3M	TNF 1L Glass Cleaner	\$ 34.59	Case/2 liters	All
3M	TNF 20L Heavy Duty Glass Cleaner	\$ 28.95	Case/2 liters	1-5, 7-12
Naturally Yours	NY6 Glass and Window Cleaner	\$ 4.00	quart	All
		\$ 11.00	gallon	
		\$ 43.00	5 gallon	
		\$ 276.00	55 gallon	
Bathroom Cleaners				
Brulin	NPD Maxima 128 Bathroom Cleaner	\$ 43.05	5 gallon	1-6, 8-12
		\$ 391.05	55 gallon	
		\$ 35.16	Case/4 gal	
ChemSpec	ECOgent Bathroom Cleaner	\$ 64.00	Case/4 gal	All
Dalco (Spartan)	Green Solutions Restroom Cleaner	\$ 30.00	Case/12 quarts	All
Dalco (Rochester Midland)	Envirocare Washroom Cleaner	\$ 60.00	Case/4 gal	All
		\$ 53.13	Case/12 quarts	
		\$ 96.00	Case/144-1 oz.	
		\$ 176.58	Case/4-1/2 gal	
		\$ 72.85	Case/2-2.5 gal	
Ecolab	Quik-Fill 910E - #62388021 Bathroom Cleaner	\$ 105.63	2.5 gallon cont.	All
3M	TNF 4L Bathroom Cleaner	\$ 78.99	Case/2 liter	All
3M	TNF19L Bowl Cleaner	\$ 54.45	Case/2 liter	All
3M	TNF 51L Bathroom and Shower Cleaner (Contains alkylphenol ethoxylates)	\$ 17.31	Case/2 liter	1-11
Naturally Yours	NY4 Basin, Tub & Tile Cleaner	\$ 4.00	quart	All
		\$ 13.00	gallon	
		\$ 54.00	5 gallon	
		\$ 394.00	55 gallon	

Vendor	Description	Price	Unit	Code
Disinfectants/Sanitizers				
Brulin	NPD Maxima 128 Disinfectant/Sanitizer	\$ 35.16	Case/4 gal	1-6, 8-12
		\$ 43.05	5 gallon	
		\$ 391.05	55 gallon	
Brulin	NPD Maxima 256	\$ 65.00	Gallon	1-6, 8, 10-12
		\$ 79.55	5 Gallon	
		\$ 839.00	55 Gallon	
Dalco (Johnson Diversey)	Virex II 256 Disinfectant/Sanitizer	\$ 84.79	Case/4 gal	1-6, 8-12
		\$ 100.74	5 gallon	
		\$ 58.47	Case/6-32 oz.	
		\$ 76.48	Case/4-64 oz.	
		\$ 53.08	Case/2-2.5 liter	
Dalco (Rochester Midland)	Envirocare Neutral Disinfectant	\$ 41.31	Case/4 gal	All
		\$ 455.82	55 gallon	
		\$ 48.96	Case/36-4 oz.	
		\$ 173.04	Case/4-1/2 gal	
		\$ 95.75	Case/144-1/2 oz.	
\$ 50.60	Case/2-2.5 gal			
Ecolab	Quik-Fill NR Quat	\$ 51.85	2.5 gallon cont.	All
3M	TNF 16L Sanitizer	\$ 13.04	Case/2 liters	1-10, 12
3M	TNF 23L Neutral Quat	\$ 20.54	Case/2 liters	All
Floor Care Products (Strippers, Cleaners and Finishes)				
Brulin	Terragreen Floor Finish	\$ 50.88	Case/4 gal	Pass
		\$ 62.85	5 gallon	
		\$ 619.85	55 gallon	
Brulin	Terragreen Finish Remover	\$ 59.05	5 gallon	Pass
		\$ 578.05	55 gallon	
		\$ 47.84	Case/4 gal	
Brulin	Terragreen Floor Cleaner	\$ 30.40	5 gallon	Pass
		\$ 250.80	55 gallon	
		\$ 25.00	Case/4 gal	
Brulin	Terragreen Neutral Cleaner	\$ 34.00	5 gallon	Pass
		\$ 303.05	55 gallon	
		\$ 27.80	Case/4 gal	
Brulin	Terragreen Cleaner/Maintainer	\$ 43.85	5 gallon	Pass
		\$ 402.60	55 gallon	
		\$ 35.28	Case/4 gal	
Dalco (Rochester Midland)	Envirocare Floor Finish Remover	\$ 31.50	Case/4 gallon	Pass
		\$ 39.93	Case/2-2.5 gal	

Vendor	Description	Price	Unit	Code
Floor Care Products (Strippers, Cleaners and Finishes) - continued				
Dalco (Rochester Midland)	Envirocare Floor Finish Restorer	\$ 51.84	Case/4 gallon	Pass
		\$ 63.76	Case/2-2.5 gal	
Dalco (Rochester Midland)	Envirocare Resilient Tile Coating	\$ 67.09	Case/4 gallon	Pass
		\$ 783.66	55 gallon	
		\$ 84.20	Case/2-2.5 gal	
Dalco (Spartan)	Green Solutions Floor Seal and Finish	\$ 61.42	Case/4 gallon	Pass
		\$ 74.82	5 gallon	
		\$ 761.20	55 gallon	
		\$ 223.17	15 gallon	
		\$ 429.47	30 gallon	
		\$3734.64 \$4438.75	275 gallon tote 330 gallon tote	
Ecolab	Quik Fill 330 Floor Finish Restorer	\$ 42.28	2.5 gallon cont.	Pass
Ecolab	Quik-Fill 310 Floor Care Neutral Cleaner	\$ 78.06	2.5 gallon cont.	Pass
Ecolab	Zinc Free Floor Finish	\$ 58.00	5 gallon	Pass
3M	TNF 6H Speed stripper	\$ 27.56	Case/2 liter	Pass
3M	TNF 21L Finish/Remover	\$ 62.29	Case/2 liter	Pass
3M	TNF 22H Stripper	\$ 35.35	Case/2 liter	Pass
3M	TNF 24H 3-1 Floor Cleaner	\$ 34.37	Case/2 liter	Pass

TRAINING.

Brulin & Company, Inc.

Phone: 651.501-8907
 800.776.7149

6:00 a.m. to 10:00 p.m.
 7:30 a.m. to 5:00 p.m.

All formal training will be set up by appointment, planned in advance, at no additional cost. Technical Service reps will make on-site visits at State facilities based on need.

Types of Training Available:

- Product Demos
- Product Evaluations
- Product & Application Seminars
- Technical Service
- SCS2 Dispensing System and Products
- Quality & Shipping Issues
- Worker Safety

Contract Release C-252(5)

ChemSpec

Phone No. 800-638-7370

8:00 a.m. to 5:00 p.m. EST

Trial Kits available

Dalco Enterprises

Phone: 800-950-1975

8:00 a.m. to 5:00 p.m., (Monday through Friday)

Emergency Medical Phone: 800.228-5635

Training Subjects: To be done at State location or one of four Dalco locations

Hard floor care

Restroom care

OSHA Right to Know Training

Blood borne pathogen training

Proper use of products for safety

Proper use of dispensing system

Ecolab, Inc.

Phone No: 800.332.6522

24/7

Training Topics: Hard floor care, OSHA Right-To-Know, Restroom Cleaning, Customized cleaning for each facility, Demos and evaluations, Proper use of dispensers for chemicals, Product safety, Blood borne pathogen training, and Computer based training.

3M Company

Phone: 800.557.2249

8:00 a.m. to 5:00 p.m. CDT (Monday through Friday)

Training Subjects:

Right-To-Know training

MSDS

Product knowledge

800 Fax on Demand number available for questions on Technical Data, Product Specifications and

MSDS - 24 hours a day, 7 days a week

Additional training provided by distributors: Brissman Kennedy, Dalco, Heartland Paper and Steins.

Naturally Yours

Phone: 888-801-7347

8:30 a.m. to 4:00 p.m. CDT (Monday through Friday)

Training: 2 day onsite initial training presentation.

REVISION.

02/20/04 An additional product has been added to Brulin (Contract 431792) under disinfectants.